

age fotostock

Warsaw June 4th, 2015

Do we need them?

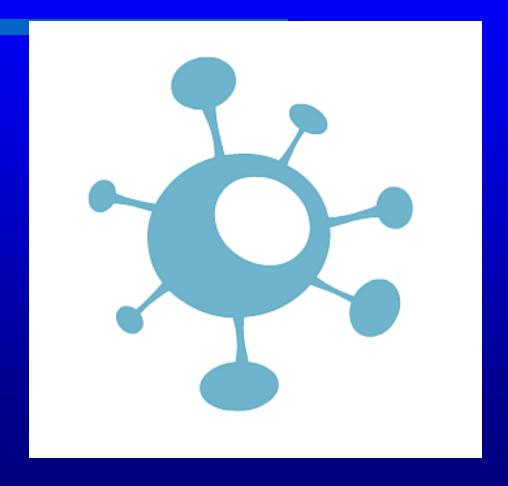
age fotostock

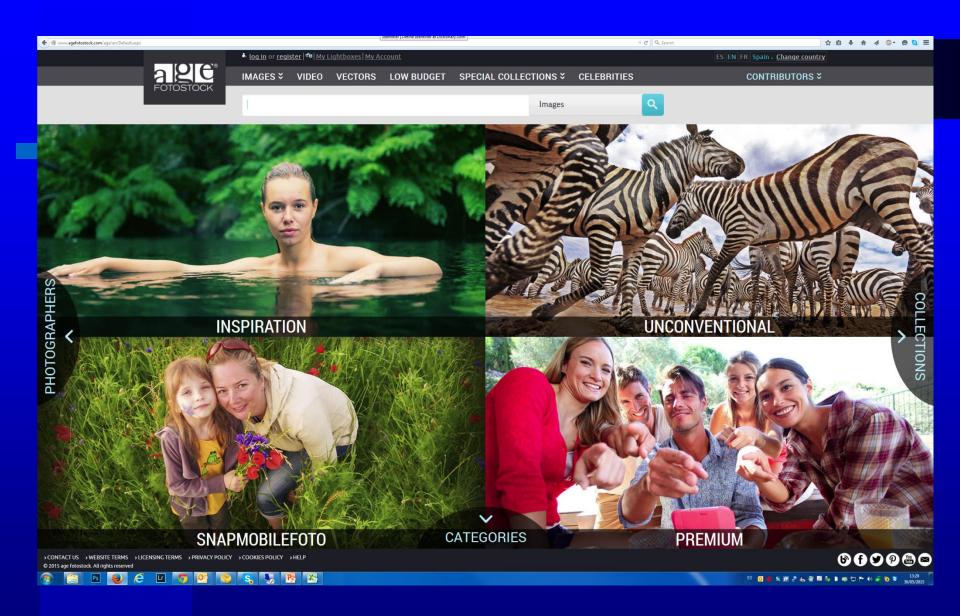
- age fotostock is alfonso gutiérrez escera
- I was a chemist involved in photographic processing
- I have been in photography since I was 13
- And 42 years, 6 months and 3 days of my life licensing images
- I computerized age fotostock in 1979
- We started digitalizing images in 1994
- age fotostock had the first website in 1997

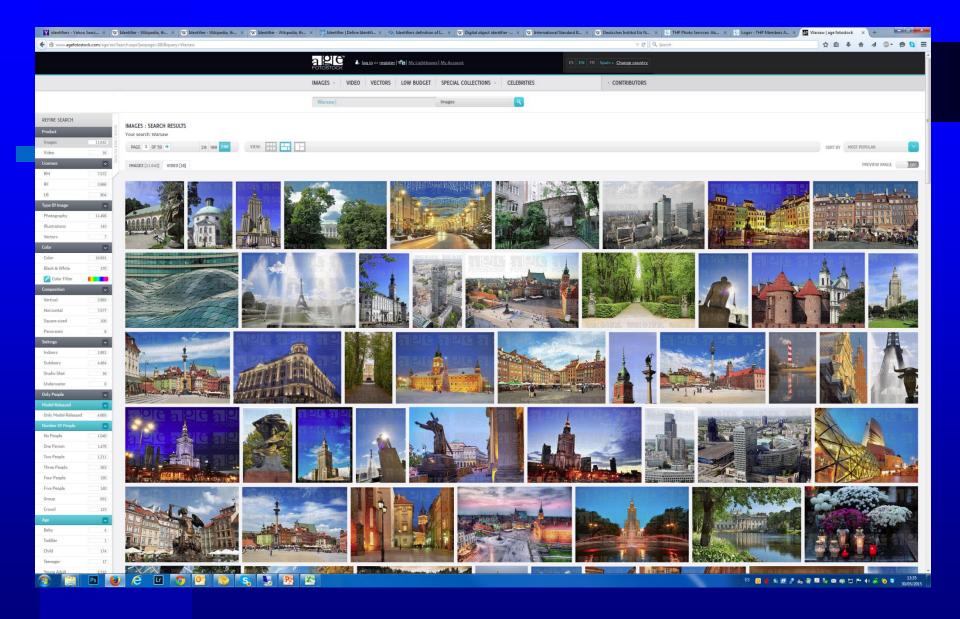


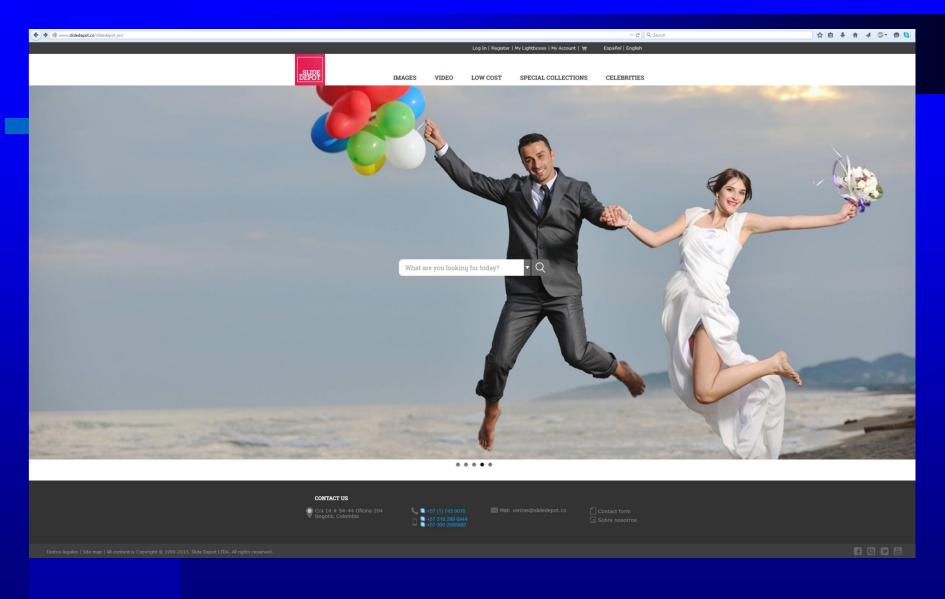
THP Photo & Video Services

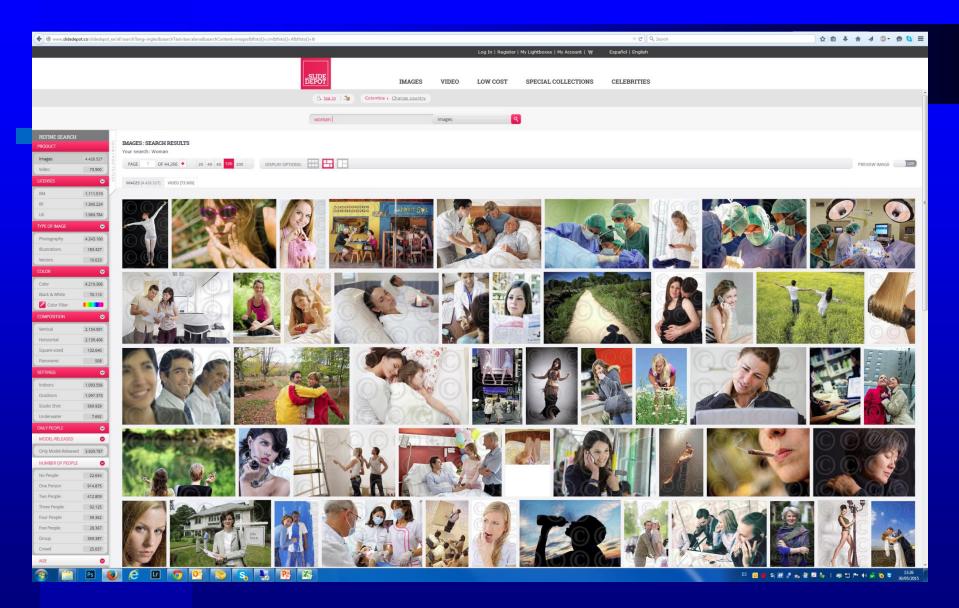
- Stands for Technological Hosting Platform
 - THP delivers images to agencies' clients,
 - THP manages IT infrastructure, software development, security, service levels and IT governance,
 - THP allows stock agencies to focus on their core business: selling pictures

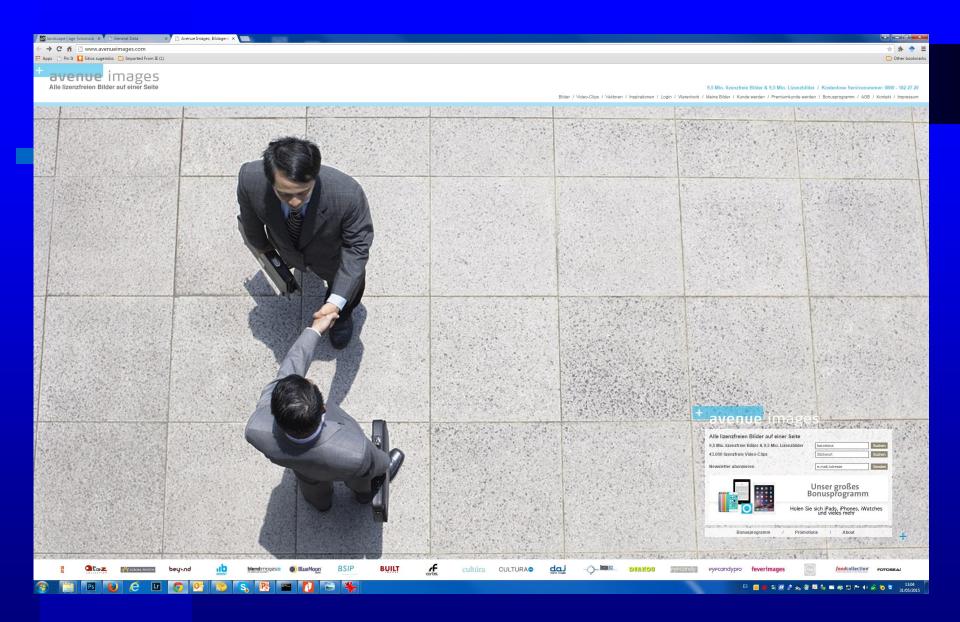


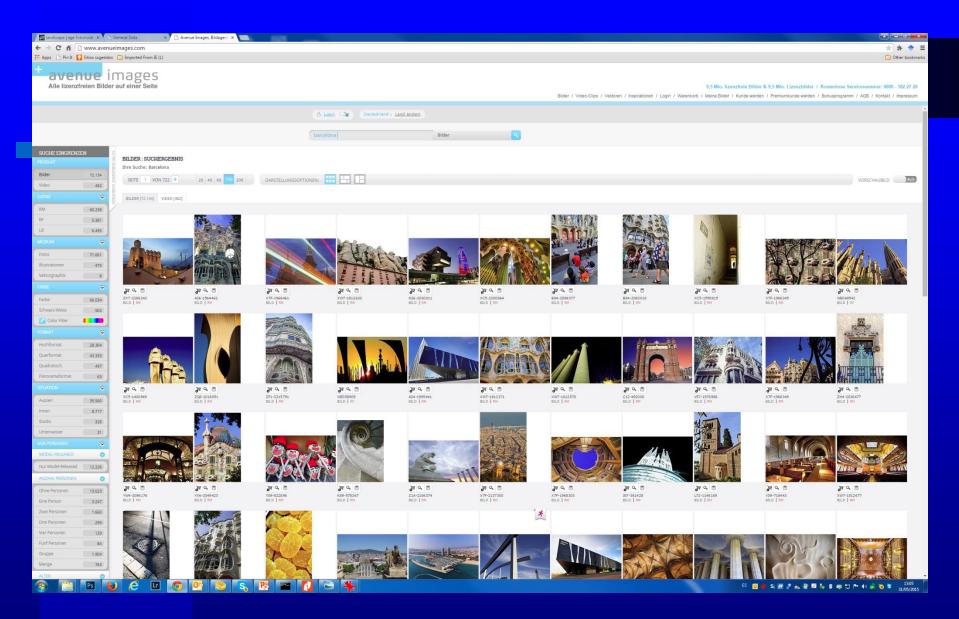














THP usage volume, agencies:

- The THP system is now integrated in the websites of more than 50 agencies world wide
- And more than 30 others are using it as an images storage and licensing clearance system
- The total number of images in the system today is 38.593.405



15

THP usage volume, providers:

- We receive images from 449 photo collections and several thousand photographers
- In 2015, we are receiving an average of 932.804 new images a month
- Now we are uploading and additional 18,8 million images from two new providers

Identifier,

a name that identifies either a unique object or a unique class of objects, where the "object" in our case are images, video clips, vectors, illustrations...

In age fotostock our identifier, designed in 1979, had this format,

"N-ANN-10digits-NN"

When digital came along, we adapted it to "ANN-10digits"

ANN-10digits

- ✓ ANN = identifies provider or photographer
- ✓ 10digits = provider code or a sequential number





um.: 4-AGE-82077-1

0 1

1247.3921

A.G.E. FOTOSTOCK



XJ5-813680 IMAGE | RM



L20-818502 IMAGE | RM



CD280026 IMAGE | RF



\$54-1525221 IMAGE | RM



16366 IMAGE | RM



V51-1734230 IMAGE | RM



B20-18503 IMAGE | F



B98-750174 IMAGE | RM



WE043792 IMAGE | RF



L31-374532 IMAGE | RM



Y5G-1575958 IMAGE | RM



WE077444 IMAGE | RF



CD384050 IMAGE | RF



L20-19727 IMAGE | F



L20-251150 IMAGE | RM



N67-538240 IMAGE | RM



J44-253570 IMAGE | RM



L20-850980 IMAGE | RM



X3L-2068996 IMAGE | RM



Y8R-1639654 IMAGE | RM



L28-72443 IMAGE | F



ESY-001424226 IMAGE | LB



\$73-926091 IMAGE | RM



G14-747101 IMAGE | RM



L20-1969928 IMAGE | RM



X7F-1827656



B94-1177744 IMAGE | RM



X4C-14444 IMAGE | F



PPX-PPA709533 IMAGE | RM



PPX-PPA709535 IMAGE | RM



PPX-PPA709537 IMAGE | RM



PPX-PPA709539 IMAGE | RM



PPX-PPA709541 IMAGE | RM



PPX-PPA709543 IMAGE | RM



PPX-PPA709555 IMAGE | RM



PPX-PPA709557 IMAGE | RM



PPX-PPA709559 IMAGE | RM



PPX-PPA709561



PPX-PPA709563 IMAGE | RM



PPX-PPA709565 IMAGE | RM



PPX-PPA709577 IMAGE | RM



PPX-PPA709579 IMAGE | RM



PPX-PPA709581 IMAGE | RM



PPX-PPA709583 IMAGE | RM

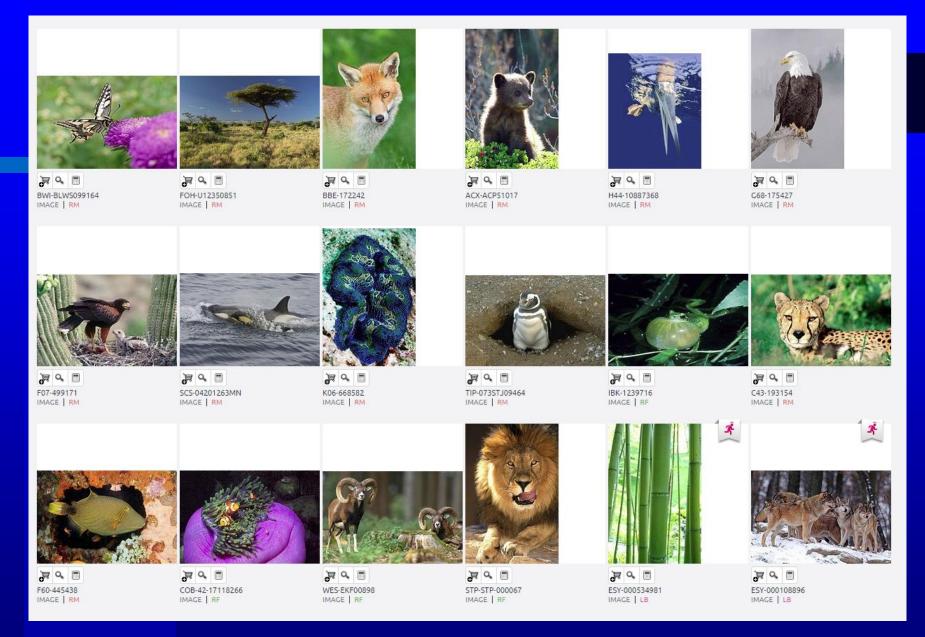


PPX-PPA709585 IMAGE | RM



21

PPX-PPA709587 IMAGE | RM



ANN-10digits The image identifier isessential to report licenses to photographers and providers

PICTURE NUMBER	PICTURE USE	INDUSTRY/SECTOR	SELLING AREA	EXCL.EN	D ORIG.PIC.DATA
<u>0-IBR-535991-0</u>	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	Cataluña		535991
<u>0-IBR-855684-0</u>	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	España		855684
0-IBR-2296607-0	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	DROITS MONDE		2296607
<u>0-IBR-2352892-0</u>	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	Monde		2352892
<u>0-IBR-283377-0</u>	Publishing / Books	PRINTING AND PUBLISHING	Italy		283377
0-IBR-3792612-0	Retail Calendar/Promotional Ca	NOT AVAILABLE	Germany Austria and Switzerland		3792612
0-IBR-3866938-0	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	España		3866938
<u>0-IBR-575226-0</u>	Advertising/Brochure Inside	ENERGY, RAW MATERIALS AND INDUSTRY IN GENERAL	Comunidad Foral de Navarra		575226
0-IBR-864436-0	Editorial & Press/Book Inside	PRINTING AND PUBLISHING	France		864436
<u>0-IBR-2296607-0</u>	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	DROITS MONDE		2296607
0-IBR-2358330-0	Publishing / Books/Book Inside	PRINTING AND PUBLISHING	DROITS_MONDE		2358330
207000 0000	the birth and the second second				-

				4		
PICTURE NUMBER	PICTURE USE	INDUSTRY/SECTOR	SELLING AREA	EXCL.EN	ORIG.PIC.DATA	PHOTOGRAPHER
0-PPX-E05990633-0	Editorial & Press	NOT AVAILABLE	ITALY		2007012248	visual/pictureperfect
0-PPX-E05805479-0	Editorial & Press/Book Inside	NOT AVAILABLE	CZECH REPUBLIC		2010011952	visual/pictureperfect
0-PPX-E05835709-0	Editorial & Press/Book Inside	NOT AVAILABLE	MEXICO		2010023886	visual/pictureperfect
0-PPX-PPA655937-0	Editorial & Press	NOT AVAILABLE	ITALY		ppa655937	PicturePerfect/Visual/YM
0-PPX-E05609071-0	Editorial & Press	NOT AVAILABLE	BELGIUM		2003000957	visual/pictureperfect
0-PPX-E05517462-0	Editorial & Press/Book Inside	NOT AVAILABLE	ITALY		retry10-ppa541877	visual/pictureperfect
0-PPX-E05617961-0	World Wide Web/Folder Covers	NOT AVAILABLE	BELGIUM		2003009807	visual/pictureperfect
0-DDV-E05000633-2	Editorial Stress	NOT AVAILABLE	ITALY		2007012248	is rel/nictures refect

ANN-10digits

The image identifier is essential to see the sales history of every image

Images History

Image Code 20729

Clear

Search

IMAGEN



20729

1-DKL-442917-0

DKL - Darius Koehli

Generate Email to Download Hi-Res

Sales

Total Records: 8	34								
		Invoice	Invoice Date	Client Code	Client Name	Use	Area	Reproduction Period	IMPORTE
See Invoice	See Status	1993	30/10/2005	12627	HOA-QUI		FRANCE	01/09/2005 to 30/09/2005	2.65
See Invoice	See Status	1256	31/08/2004	12627	HOA-QUI		FRANCE	01/07/2004 to 31/08/2004	4.08
See Invoice	See Status	1275	29/07/2005	8063	PHOTOLIBRARY.COM C/O OCULOGIC		AUSTRALIA	01/06/2005 to 30/06/2005	66.00
See Invoice	See Status	2203	30/11/2005	12627	HOA-QUI		FRANCE	01/10/2005 to 31/10/2005	5.20
See Invoice	See Status	1993	30/10/2005	12627	HOA-QUI		FRANCE	01/09/2005 to 30/09/2005	2.04
See Invoice	See Status	1090	22/05/2007	7210	EAST NEWS SP ZOO	World Wide Web	POLAND	01/04/2007 to 30/04/2007	7.80
See Invoice	See Status	555	31/03/2005	12627	HOA-QUI		FRANCE	01/01/2005 to 31/03/2005	2.65
See Invoice	See Status	1275	29/07/2005	8063	PHOTOLIBRARY.COM C/O OCULOGIC		AUSTRALIA	01/06/2005 to 30/06/2005	73.71
See Invoice	See Status	913	18/09/2002	12620	AGENZIA FOTOGIORNALISTICA		ITALY	01/08/2002 to 18/09/2002	390.00
See Invoice	See Status	1054	23/10/2002	12542	LATIN STOCK MEXICO,S.A. DE C.V		MEXICO	01/09/2002 to 23/10/2002	1,663.20
See Invoice	See Status	835	29/07/2003	12627	HOA-QUI		FRANCE	01/06/2003 to 29/07/2003	54.88
See Invoice	See Status	2203	30/11/2005	12627	HOA-QUI		FRANCE	01/10/2005 to 31/10/2005	1.12
See Invoice	See Status	1446	31/07/2006	12627	HOA-QUI	Advertising	FRANCE	01/06/2006 to 30/06/2006	138.00
See Invoice	See Status	2423	20/10/2008	18271	EYEDEA	World Wide Web	FRANCE	01/09/2008 to 30/09/2008	2.14
See Invoice	See Status	1337	31/12/2002	7867	FOTOSTOCK BV (ZEFA NEDERLAND)		HOLLAND	01/11/2002 to 31/12/2002	106.50
See Invoice	See Status	1103	30/06/2005	6546	FOTO SPRING DIA ARHIV D.O.O.		SLOVENIA	01/05/2005 to 31/05/2005	12.45
See Invoice	See Status	1993	30/10/2005	12627	HOA-QUI		FRANCE	01/09/2005 to 30/09/2005	4.67
See Invoice	See Status	6904	29/04/2010	16308	FOXSTOCK IMAGES C/O FOXOGRAPHY	Advertising	ARGENTINA	01/03/2010 to 31/03/2010	143.22
See Invoice	See Status	704	22/07/2002	10904	BES STOCK		SINGAPORE	01/06/2002 to 22/07/2002	90.91
See Invoice	See Status	1993	30/10/2005	12627	HOA-QUI		FRANCE	01/09/2005 to 30/09/2005	1.94
See Invoice	See Status	1698	23/11/2004	12189	EAST NEWS RUSSIA		RUSSIA	01/10/2004 to 23/11/2004	24.00
See Invoice	See Status	5872	23/12/2009	19374	EYEDEA ILLUSTRATION	Publishing / Books	FRANCE	01/11/2009 to 30/11/2009	24.00
See Invoice	See Status	630	28/06/2002	8063	PHOTOLIBRARY.COM C/O OCULOGIC		AUSTRALIA	01/05/2002 to 28/06/2002	336.60
See Invoice	See Status	1769	30/09/2005	12627	HOA-QUI		FRANCE	01/08/2005 to 31/08/2005	3.29
See Invoice	See Status	1277	29/07/2005	6546	FOTO SPRING DIA ARHIV D.O.O.		SLOVENIA	01/06/2005 to 30/06/2005	12.45
See Invoice	See Status	555	31/03/2005	12627	HOA-QUI		FRANCE	01/01/2005 to 31/03/2005	4.30
See Invoice	See Status	1993	30/10/2005	12627	HOA-QUI		FRANCE	01/09/2005 to 30/09/2005	2.40
See Invoice	See Status	962	29/08/2003	12957	IMAGESTATE LTD.		U. KINGDOM	01/07/2003 to 29/08/2003	81.00
See Invoice	See Status	1904	31/12/2004	12627	HOA-QUI		FRANCE	01/11/2004 to 31/12/2004	6.17
See Invoice	See Status	1334	31/10/2003	8851	ALLPHOTO IMAGES		CZECH REPUBLIC	01/06/2003 to 30/10/2003	-141.00
222.7110100	<u>Job Status</u>	.504	5 S/2000	5501			022021 00210	5 5 5. E 5 5 6 7 6 1 E 5 6 6 7 6 1 E 5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	141.00









ANN-10digits

The image identifier is essential to see the sales restrictions that an image may have, as well as where and why it is restricted

Search Results



@ SSJ-179449

	14 4-4-!1-					
	Item details					
AGE code:	SSJ-179449					
Original Code:	179449					
Fotógrafo:	[SSJ]JUNIORS BILDARCHIV					
Provider:	[SSJ] Juniors Bildarchiv					
Collection:	[#2672] Junior Bildarchiv - IMAGEs					
Input date (Web):	19/09/2013					
Creation date:						
	Restrictions					
Active?	Yes					
AGE representation:	ESP + USA + FRA					
Collection distribution rights:	Granted distribution for 230 countries (ESP + USA + FRA) [View countries where you can sell]					
Item territorial conflicts:						
	Model Release: Yes , Property Release: Yes , Editorial: Others					
Releases:	Provider Restrictions: This image cannot be used for guidebooks for pet care until 1.10.2013, worldwide. No calendar & greeting card use in Germany, Slovakia, Hungary and Croatia without prior clearance					
	Release information: This image has a signed model and property release					

Please contact us, if you wish to license this image with exclusive rights Image availability cannot be guaranteed until time of purchase.

Clearances

Exclusives: There are no active exlusives for this item

Invoicing authorizations

Account Agent executive		Creation date	Expiration ion date Date		Sector	Distribution area	
Age Fotostock America Inc.	-	04/05/2015 21:00	11/05/2015	greeting cards	retail	North America	<u>Delete</u>

Important additional information:

Releases in the web:



WRH-JH0035027

Item details							
AGE code:	WRH-JH0035027						
Original Code:	JH0035027						
Fotógrafo:	[WRH]Jeff Hornbaker						
Provider:	[WRH] Water Rights						
Collection:	[#3584] Water Rights Collection						
Input date (Web):	01/08/2012						
Creation date:							
	Restrictions						
Active?	Yes						
AGE representation:	ESP + USA + FRA						
Collection distribution rights:	All countries in the world [View countries where you can sell]						
Item territorial conflicts:							
Releases:	Model Release: Yes , Property Release: No , Editorial: Others Provider Restrictions: Image cannot be licensed or sold as Retail Print or Poster Worldwide						
Releases in the web:	Release information: This image has a signed model release Important additional information: Please contact us, if you wish to license this image with exclusive rights Image availability cannot be guaranteed until time of purchase.						
	Clearances						
Exclusives:	There are no active exlusives for this item						

Search Results

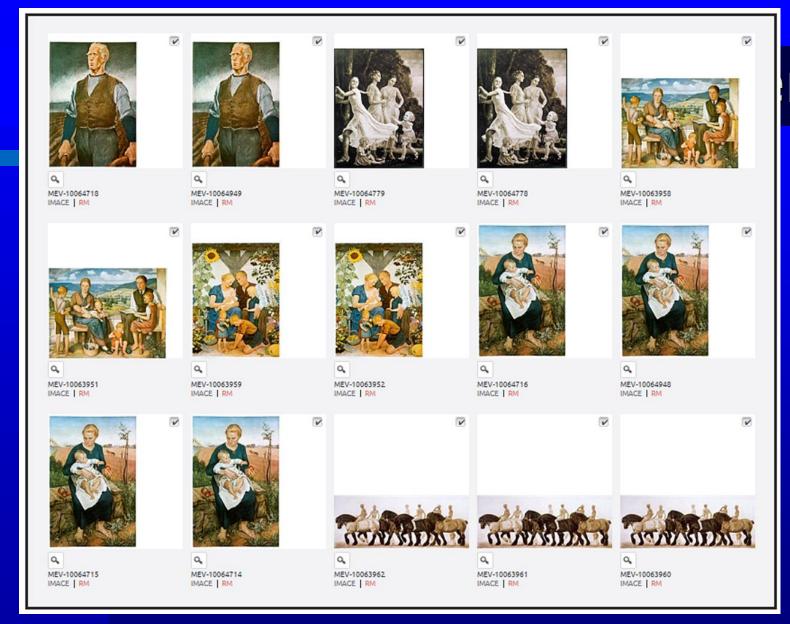


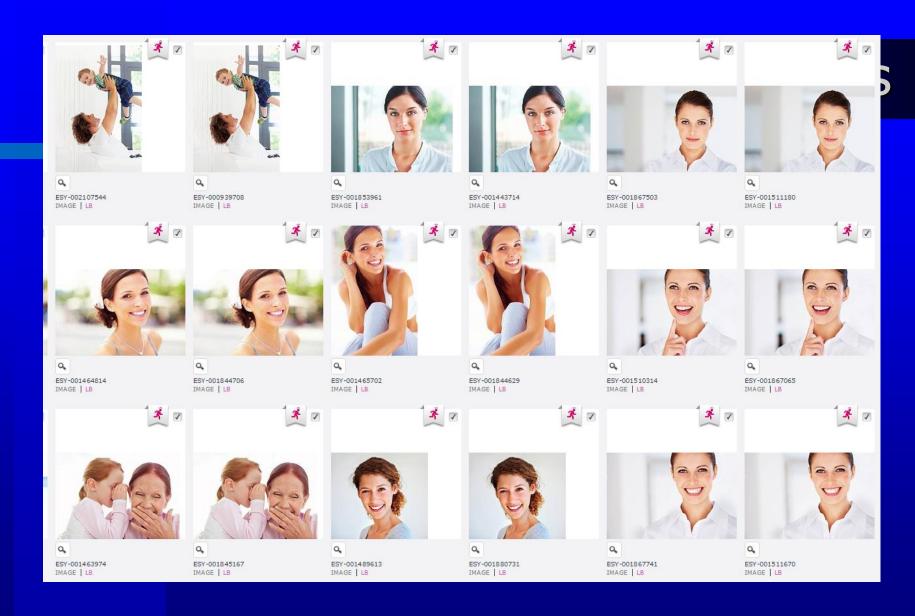
© COE-KQ001027

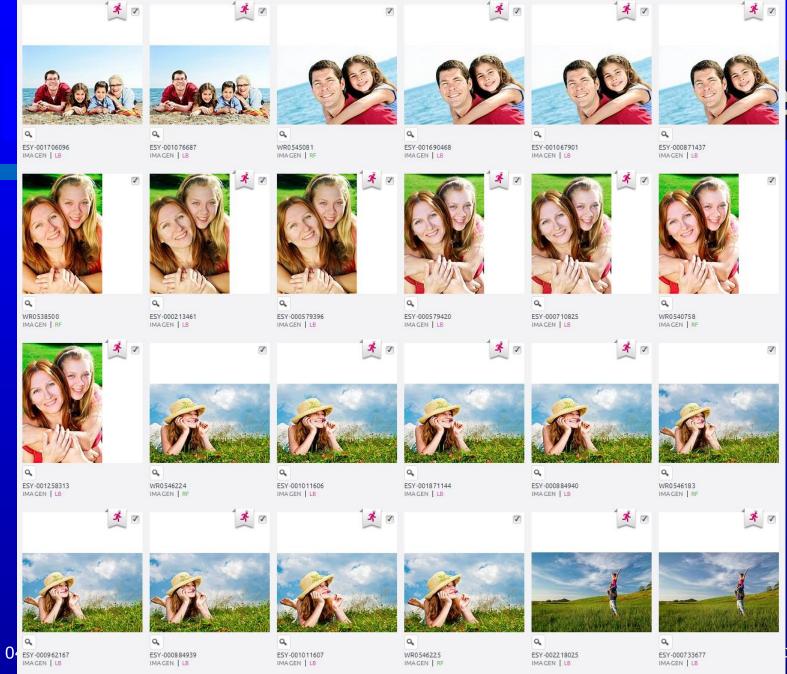
				Item deta	ils					
AGE code:		COE	-KQ001027							
Original Code:		KQ001027								
Fotógrafo:		[COE	E] David Arky							
Provider:		[COE] Lithium							
Collection:		[#35	75] Lithium (F	ridge)						
Input date (Web):	put date (Web): 05/11/2011									
Creation date:										
				Restriction	ns					
Active?		Yes								
AGE representation	ESP	+ USA + FRA								
Collection distribut	Granted distribution for 3 countries (ESP + USA + FRA) [View countries where you can sell]									
Item territorial conf	licts:	-								
	Model Release: No , Property Release: No , Editorial: Others									
Releases:		Provider Restrictions: A minimum fee will apply for licensing exclusively Please contact your Account Representative , Pre-approval required from content provider for use in greeting cards, prints and posters, stationery, or gift wrap ,								
		Release information: No signed releases for this image								
Releases in the we	eb:	Pleas	Important additional information: Please contact us, if you wish to license this image with exclusive rights Image availability cannot be guaranteed until time of purchase.							
				Clearanc	es					
Exclusives:		There	e are no active	exlusives for t	his item					
Invoicing authoriz	ations									
	Ассог		Creation	Expiration			Distribution			
Agent	execut	ive	date	Date	Use	Sector	area			
Age Fotostock America Inc.	Kevin No	el	27/03/2015 18:17	03/04/2015	Editorial	inside, Magazine	US distribution	Dele		
Age Fotostock America Inc.	Kevin No	el	16/04/2015 0:51	23/04/2015	Editorial	magazine, inside, spot sized	US	Dele		
Age Fotostock	-		16/04/2015	23/04/2015	mgazine	editorial	NorthAmerica	Dele		

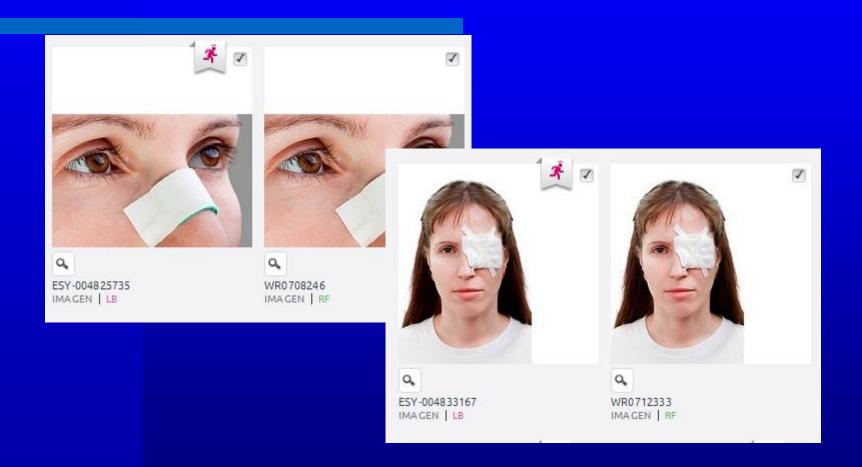
Agent	Account executive	Creation date	Expiration Date	Use	Sector	Distribution area	
Age Fotostock America Inc.	Kevin Noel	27/03/2015 18:17	03/04/2015	Editorial	inside, Magazine	US distribution	<u>Delete</u>
Age Fotostock America Inc.	Kevin Noel	16/04/2015 0:51	23/04/2015	Editorial	magazine, inside, spot sized	US	<u>Delete</u>
Age Fotostock America Inc.	-	16/04/2015 10:03	23/04/2015	mgazine inside	editorial	NorthAmerica	<u>Delete</u>

- The only industry that has not been capable of generating a Universal Standard Identifier for images is ours
 - The same image can carry multiple identifiers, in fact, one for every agency that distributes it
 - Exact same images are being offered on different licensing terms, eg. RM and RF at the same time









Our industry needs to define standards

- Unique identifiers will facilitate:
 - Better image traceability
 - to verify the history, location, or application of an image by means of recorded identification
- Licensing standards
 - Semantic interoperability
 - using a common information exchange reference model
 - Expedite rights licensing process
 - Will improve control over rights clearance

Many thanks